



November 2018

To our valued customers,

Due to the increased demand for special packaging, ClarkDietrich will implement the following charges for the markets serviced by our Baltimore, MD and Bristol, CT facilities. Effective December 3, 2018, these charges will be observed at the line item level on order confirmations and invoices.

- \$1.50 per piece charge for all drywall and structural material between 6' and 2' in length
- \$2.00 per piece charge for all drywall and structural material less than 2' in length
- In addition, all structural will be sold in even piece count quantities.

We are positioned to perform these functions, but the costs of providing these services are not figured into our bids in this highly competitive landscape. Our sales team is committed to working with your purchasing staff, at time of order, to determine ways to alter ordering patterns and avoid the line item charges listed above.

Sincerely,

Brittany L Jochmann, LEED AP
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