



January 29, 2018

To Our Customers,

Effective Monday, March 12, 2018, USG will increase prices on the following products:

- All Commercial and Retail Tile will increase 5% (including Gypsum Lay-In Panels)
- All Commercial and Retail Suspension systems will increase 5%. (including Drywall Suspension Systems)
- Specialty products (excluding USG Ceilings Plus products) will increase as follows:
  - 5% - Transluents & Transluents Canopies
  - 6% - Celebration; Compasso; Geometrix; Gridware; Panz; Pixels; True Wood Panels & Renditions; Wireworks; Wood Tone Net Adder Celebration, Panz & Paralane
  - 10% - Paralane
  - 15% - Curvatura; Compositions; Libretto; Topo
  - 20% - Billo
  - Up to 25% - Celebration Torsion Spring (varies by size)

Your USG sales representative will contact you to discuss our escalation guidelines. Our online specialty price list will be updated with new list prices effective March 12<sup>th</sup>. As always, we appreciate your business, and look forward to our continued partnership.

Sincerely,

A handwritten signature in black ink that reads "Matt Byrne". The signature is fluid and cursive, written in a professional style.

Matt Byrne  
Senior V.P. Sales, North America  
USG

**COVERAGE AREA:** All United States, Canada, Mexico and LATAM



March 30, 2018

To Our Customers:

Effective with shipments on and after Monday, April 30<sup>th</sup>, USG will increase price on the following products.

- All Paper-Faced Bead & Trim will increase 10%.

Please contact your USG sales representative if you have any questions. As always, we thank you for your business and support for USG products.

Sincerely,

A handwritten signature in black ink that reads "Matt Byrne". The signature is written in a cursive, flowing style.

Matt Byrne  
Senior Vice President  
Sales – North America

Coverage Area: United States