

Owens Corning Sales, LLC
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Toledo, Ohio 43659
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January 28, 2021

U.S. price increase announcement for FOAMULAR® insulation products shipping into states that have enacted regulations for hydrofluorocarbons.

Dear valued Owens Corning Foamular® insulation customer,

Effective February 22, 2021, Owens Corning Sales, LLC (“Owens Corning”) will increase U.S. prices by 15% on shipments of all compliant FOAMULAR® extruded polystyrene (XPS) foam board products **delivered or intended to be delivered into the following states:** California, Colorado, New Jersey, New York, Vermont, and Washington. This 15% increase will apply to all compliant board products and supersedes previous pricing guidance for these states.

Product Name	Percent Increase for CA, CO, NY, NJ, VT, WA only
FOAMULAR® extruded polystyrene (XPS) foam board products	15%
FanFold Underlayment Board	8%
HomeSealR®, JointSealR®, and FlashSealR® Tape	5%

Full truck or CPU orders with scheduled ship dates prior to February 22, 2021 will receive current pricing. **Orders placed after February 8, 2021 will not be guaranteed to ship prior to the increase.** All orders shipping on or after February 22, 2021 will be priced at the new levels. Owens Corning reserves the right to limit the quantity of orders placed in advance of this increase. All orders shipping on or after February 22, 2021 will be priced at the new levels. Owens Corning reserves the right to limit the quantity of orders placed in advance of this increase.

The [previously announced price increase](#) remains in place except for regulated states as defined in the first paragraph above. In addition, FOAMULAR® NGX™ insulation pricing for “non-regulated” states will remain as communicated via price sheets in December 2020.

Thank you for your continued support of Owens Corning products and the opportunity to serve you. Please discuss any specific needs with your Owens Corning area sales manager.

Sincerely,

A handwritten signature in black ink that reads "Lamar Anderson".

Lamar Anderson
General Manager