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Owens Corning Insulating Systems, LLC One Owens Corning Parkway Toledo, Ohio 43659 419,248,8000



October 9, 2017

## Dear Valued Customer,

Owens Corning Insulating Systems, LLC ("Owens Corning") will be implementing a price increase in the United States and Canada on commercial and industrial products effective with orders shipped on or after January 8, 2018. The products and their associated price increases are as follows:

Product	Percent Increase
ASJ Max with SSLII <sup>®</sup> Fiberglas™ Pipe Insulation	6%
No Wrap Fiberglas™ Pipe Insulation	8%
Pipe & Tank Wrap	6%
Accessories (e.g. ASJ Max Tape)	6%
FLEXWRAP® Insulation	6%
Insul-Quick <sup>®</sup> Insulation	6%
Thermal Insulating Wool (Type I & II)	6%
SCR Board	6%
Type 703 & 705 Series Fiberglas™ Insulation Board	6%
Type 706 & 707 Series Fiberglas™ Insulation Board	6%
SoftR® Duct Wrap	8%
QuietR <sup>®</sup> Duct Board	6%
QuietR® Rotary Duct Liner	6%
QuietR <sup>®</sup> Duct Liner Board	6%

We are providing this advance notice to ensure ample time for you to plan your business planning needs.

Owens Corning reserves the right to limit purchase order volumes beyond your average monthly purchases.

New price sheets will be issued before the end of December. Your sales representative will assist you with any questions.

Owens Corning Insulating Systems, LLC One Owens Corning Parkway Toledo, Ohio 43659 419.248.8000



October 2, 2017

Dear Owens Corning™ Insulation customer,

Owens Corning Sales, LLC ("Owens Corning") will increase its prices in the United States on the following Fiberglas™ building insulation products effective with shipments on or after January 8, 2018 as follows:

Product	Percent Increase
All EcoTouch <sup>®</sup> Batts and Rolls	12%
All Manufactured Housing	12%
Basement Blanket	12%
FSK 25 EcoTouch <sup>®</sup> Batts	12%
All Loosefill Products <sup>®</sup> Batts	15%

Owens Corning reserves the right to limit quantities prior to the increase.

Order confirmations for full truckload orders with an assigned ship date prior to January 8, 2018, will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after January 8, 2018 will receive the increased price. We will maintain fuel surcharges according to the previously released schedules.

New price sheets will be issued by December 15, 2017, and your area sales manager will review the updates with you. Please reach out to your Owens Corning sales representative should you have questions.

Thank you for your continued support of Owens Corning.

Sincerely,

Mike Swift Vice President

North America Building Insulation

Nathan Walker Vice President of Sales

National Accounts