November 3, 2026

Effective With Deliveries On or After January 4, 2027

To Our Valued Customers,

Due to ongoing price increases from domestic steel producers, Marino\WARE will implement a price increase of a minimum of 10% on all steel products, effective with deliveries on or after January 4, 2027. This is in addition to the previously announced November and December 2026 increases.

Updated price lists reflecting changes will be published to all markets prior to the increase. As a reminder, the price in effect at the time of shipment will be the invoice price.

Additionally, please be aware that we are evaluating the duration of our current quote policy and will update you in the near future on any changes.

We will honor all quotations activated in accordance with our published quote policy, available at www.MarinoWARE.com/quote-policy. To ensure current pricing, please note that quotes not activated within 30 days of issuance will be reviewed and will be requoted to reflect the new price levels or canceled.

We urge you to review open job commitments with your customers and your Marino\WARE sales representative.

Please do not hesitate to contact us if you have any questions. Thank you for your continued support!

Sincerely,

Marino\WARE

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