



Date: August 8, 2018

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective September 3, 2018

Due to the continued increases in steel cost, Marino\WARE will raise prices 10% on all products, effective September 3, 2018.

Marino\WARE will honor all quotations activated in accordance with the "Quote Activation Policy," which went into effect on April 13, 2010, and can be found on our website, www.marinoware.com.

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative.

Thank you for your continued support!

Marino\WARE