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Date: April 24, 2018

To: Our Valued Customers

Re: Price Increase Announcement – Minimum 10% Effective June 1, 2018

Due to the continued successive increases in steel cost, Marino\WARE will raise prices a minimum of 10% on all products, effective June 1, 2018. Price pages will be distributed by May 25th.

Marino\WARE will honor all quotations activated in accordance with the "Quote Activation Policy," which went into effect on April 13, 2010, and can be found here <u>MW</u> <u>Policy 10/13/10</u>.

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative. We urge contractors to allow for extra time during the order process, as mill shipments may run late.

Thank you for your continued support!

Marino\WARE

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