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Date: November 30, 2018

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective January 2, 2019

Marino\WARE will raise prices 10% on all products, effective January 2, 2019.

Marino\WARE will honor all quotations activated in accordance with the "Quote Activation Policy," which went into effect on April 13, 2010, and can be found on our website, <u>www.marinoware.com</u>.

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative. New price sheets will be distributed by December 20, 2018.

Thank you for your continued support!

Marino\WARE

+ INDIANA FACILITY NEW JERSEY FACILITY + GEORGIA FACILITY + TEXAS FACILITY ✤ NEW YORK SALES OFFICE + ENGINEERING OFFICE 100 Hendrick Drive, Suite 200 777 Greenbelt Parkway 400 Metuchen Road 4245 Railroad Avenue 10101 Bay Area Boulevard 137 Broadway, Suite B1 McDonough, GA 30253 South Plainfield, NJ 07080 Griffin, GA 30223 East Chicago, IN 46312 Pasadena, TX 77507 Amityville, NY 11701 (800) 504-8199 (866) 545-1545 (800) 627-4661 (866) 636-6002 (800) 504-8199 (800) 627-4667 (678) 688-1312 (678) 688-7780 (908) 757-9000 (219) 378-7100 (678) 688-1312 (631) 691-2200 (678) 688-1379 FAX (770) 507-2605 FAX (908) 412-1442 FAX (219) 378-7106 FAX (281) 283-8105 FAX (631) 691-1492 FAX