



To Our valued Customers,

Continental Building Products has taken a concerted effort to ensure flexible and seamless delivery to our customers. We take great pride in our service and innovative logistics to help our customer meet the demands of each market. It remains important to state that our commitment to you on exceptional and flexible service will continue, however with changing dynamics to transportation and the realized shift in job-site delivery constraints, the cost to serve must be realized in order to maintain effectiveness overall.

To maintain exceptional service going forward, effective October 1, 2018, Continental Building Products will institute the following delivery charges:

JOBSITE DELIVERIES (charges will be added as a separate line to the invoice)

- \$200 applied to all jobsite deliveries in the five boroughs of New York City.
- \$75 applied to all other jobsite locations in approved markets.

OTHER DELIVERY CHARGES (charges will be billed separately on a monthly basis)

- \$75 billed for each stop on a multiple stop order. Stopover deliveries will have a maximum of 50 miles and be limited to one stop and a final destination.
- \$75 will be billed for each Re-Consignments and be limited to 50 miles from original delivery point.
- \$125 will be billed for Weekend and Holiday deliveries. Includes Saturday, Sunday, and Holiday deliveries (New Year's Eve, Memorial Day, Independence Day, Labor Day, Thanksgiving and Christmas Day)
- \$75 per hour for detention related to yard or job site deliveries.

This change will allow our continued support to service you effectively.

We sincerely thank you for your business and your continued support. If you have any questions, please contact your local Territory Sales Manager or Account Service Representative.

Sincerely,

A handwritten signature in black ink, appearing to read "David Briggs", is written over a circular stamp or watermark.

David Briggs, Vice President of Sales
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