



February 14, 2018

## Price Increase Announcement

To Our Valued Customers:

Due to escalating raw material costs, ClarkDietrich Building Systems will implement a price increase of up to 10% on all products effective March 5, 2018.

ClarkDietrich will continue to honor all existing quotes in accordance with our current job quoting policy. A copy of our policy can be found on our website at: [www.clarkdietrich.com/support-tools/sales-forms](http://www.clarkdietrich.com/support-tools/sales-forms).

Revised price sheets reflecting this increase will be distributed in the next two weeks. If you have any questions, please contact your local Sales Representative.

Thank you for your continued loyalty and support.

Sincerely,

ClarkDietrich Building Systems

9050 Centre Pointe Dr. Suite 400  
West Chester, OH 45069

P 513.870.1100  
F 513.870.1300

[clarkdietrich.com](http://clarkdietrich.com)  
Clarkwestern Dietrich Building Systems LLC



March 5th, 2018

## Price Increase Announcement

To Our Valued Customers:

Due to escalating raw material costs, ClarkDietrich Building Systems will implement a price increase of a minimum of 10% on all products effective April 2nd, 2018.

ClarkDietrich will continue to honor all existing quotes in accordance with our current job quoting policy. A copy of our policy can be found on our website at: [www.clarkdietrich.com/support-tools/sales-forms](http://www.clarkdietrich.com/support-tools/sales-forms).

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Clarkwestern Dietrich Building Systems LLC



April 23rd, 2018

## Price Increase Announcement and Project Quote Policy

To Our Valued Customers:

Due to escalating steel costs, ClarkDietrich will implement a June 1<sup>st</sup> price increase of a minimum of 10% on all products, in all markets east of the Rockies. Our West Coast region has an increase scheduled for May 1<sup>st</sup>, 2018.

Additionally, on June 1<sup>st</sup> 2018, ClarkDietrich will be revising our quotation policy nationally to the following:

- I. Project quotes must be confirmed in writing within 30 days of issuance.
- II. Budgetary escalation will not be provided on 30 Day Price Agreements and Standard 6 month quotes.
- III. A Project Agreement must be signed for any project pricing commitments longer than 6 months.
  - a. Project must be 200,000 lbs. or larger to qualify.
- IV. A copy of our updated quote policy can be found at;  
<https://www.clarkdietrich.com/support-tools/sales-forms>

We strive to be your very best supplier and will help navigate you through these turbulent times. Thank you for your continued loyalty and support.

Sincerely,

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