



ClarkDietrich.

July 8th, 2019

Price Increase Announcement

To Our Valued Customers:

In response to recent increase announcements from Domestic Steel Mills, ClarkDietrich will implement a price increase of 5% on all products effective August 5th, 2019.

ClarkDietrich will continue to honor all existing quotes in accordance with our current job quote policy. As a reminder, job quotes that are not committed within 30 days after issuance are invalid and will be requoted to reflect new price levels upon request. A copy of our policy can be found on our website at: www.clarkdietrich.com/support-tools/sales-forms.

Revised price sheets reflecting this increase are accompanying this letter for your review. If you have any questions, please contact your local Sales Representative.

Thank you for your continued loyalty and support.

Sincerely,

ClarkDietrich



engineering@marinoware.com
technicalservices@marinoware.com
sales@marinoware.com
framerite@marinoware.com
connectors@marinoware.com

Date: July 9, 2019

To: Our Valued Customers

Re: Price Increase Announcement – 5% Effective August 5, 2019

Due to the successive increases in steel cost, Marino\WARE will raise prices 5% on all products, effective August 5, 2019.

Marino\WARE will honor all quotations activated in accordance with the “Quote Policy,” which went into effect on January 21, 2019, and can be found on our website, www.marinoware.com.

We urge you to review any open job commitments with your customers and your Marino\WARE sales representative.

Thank you for your continued support!

Marino\WARE

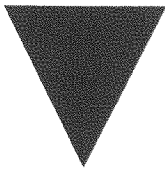
✦ NEW JERSEY FACILITY
 400 Metuchen Road
 South Plainfield, NJ 07080
 (800) 627-4661
 (908) 757-9000
 (908) 412-1442 FAX

✦ GEORGIA FACILITY
 777 Greenbelt Parkway
 Griffin, GA 30223
 (800) 504-8199
 (678) 688-1312
 (678) 688-1379 FAX

✦ INDIANA FACILITY
 4245 Railroad Avenue
 East Chicago, IN 46312
 (866) 636-6002
 (219) 378-7100
 (219) 378-7106 FAX

✦ NEW YORK SALES OFFICE
 51 John Street, Ste. 1
 Babylon, NY 11702
 (800) 627-4667
 (631) 691-2200
 (631) 691-1492 FAX

✦ ENGINEERING OFFICE
 100 Hendrick Drive, Suite 200
 McDonough, GA 30253
 (866) 545-1545
 (678) 688-7780
 (770) 507-2605 FAX



Date: July 1, 2019
Sales Bulletin: 2019-32DDC

ARMSTRONG ARCHITECTURAL SPECIALTIES
ANNOUNCES A PRICE INCREASE

Geographic Coverage: Americas (US, Canada, and Latin America) – Commercial Distributors and Contractors

LANCASTER, PA – Effective Monday, August 19, 2019, Armstrong Ceiling Solutions will implement a price increase on the following Architectural Specialties Ceilings and Walls products:

- A 4% price increase on all non-FSC constants finishes (CCY, CMA, CRW, CWA) and non-FSC bamboo finishes (BAN, BAP) for all Woodworks Veneer products, trim and accessories (excluding WoodWorks Tegular Shapes for DESIGNFlex)
- A 7% price increase on all FSC constants finishes (CCY, CMA, CRW, CWA) and FSC bamboo finishes (BAN, BAP) for all Woodworks Veneer products, trim and accessories
- A 12% price increase on all SoundSoak Baffles

These actions reflect increased raw material costs.

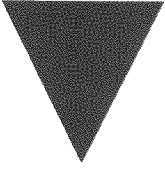
Please note the escalation table on the custom and premium quotations will continue to apply.

For longer-term sales opportunities for price list items, we suggest the following pricing for 2019/2020:

- An additional increase of 5% on or after December 31, 2019 and
- An additional increase of 5% on or after June 30, 2020.

The above suggested guidelines are based on current information. Each distributor remains free to quote at whatever price it may choose.

We appreciate and thank you for your business.



Date: July 1, 2019
Sales Bulletin: 2019-31DDC

**ARMSTRONG CEILINGS SOLUTIONS TO INCREASE PRICE OF
MINERAL FIBER AND FIBERGLASS CEILING PANELS**

Geographic Coverage: US – Commercial Distributors, Contractors and Retail

LANCASTER, PA – Effective Monday, August 5, 2019, Armstrong Ceiling Solutions will:

- Initiate a 7% price increase on all Armstrong mineral fiber and fiberglass ceiling panels

These actions reflect increased raw material costs.

For longer-term future quotes, we suggest the following pricing for 2020:

- An additional increase of 5% for quotes on or after February 3, 2020, and
- Another additional increase of 5% for quotes on or after August 3, 2020

The above suggested guidelines are based on current information. Each customer remains free to quote at whatever price it may choose.

As always, we appreciate and thank you for your business.



July 1, 2019

To Our Customers:

Due to continued inflation in gypsum, freight, and labor costs, effective with shipments on and after Monday, July 29th United States Gypsum Company will increase its prices on all wallboard products.

- The wallboard increase includes all Sheetrock® brand wallboard products as well as Securock® brand glass mat sheathing, glass mat liner panel, and glass mat interior panel products.
- Your sales rep will provide you an updated price list effective July 29th.

Please contact your USG sales representative if you have any questions. As always, we thank you for your business and support for USG products.

Sincerely,

A handwritten signature in black ink that reads "Matt Byrne". The signature is fluid and cursive, written in a professional style.

Matt Byrne
Senior Vice President
Sales – North America



July 11th, 2019

Dear Valued Customer:

Continental Building Products will implement a price increase on all products effective August 1st. This increase is separate from the increase announced on July 1st that related to products impacted by the tariffs. Your sales representative will be in touch to communicate the amount of the increase.

This increase will cover all of the U.S. and Export customers. If you have any questions, please contact your local sales representative.

Thank you for your business and continued support.

Sincerely,

Continental Building Products Operating Company, LLC



July 1st, 2019

Dear Valued Customer:

Inflationary costs due to the tariffs have had a significant impact to our business over the course of the year and are expected to continue throughout 2019. Due to these impacts, Continental Building Products will be instituting a price increase of \$5/msf on the following products effective on August 1st, 2019:

Mold Defense
Mold Defense Type X
Rapid Deco with Mold Defense
Rapid Deco Type X with Mold Defense
Rapid Deco Type X Abuse with Mold Defense
AR 100 Abuse Type X with Mold Defense
HIR 300 High Impact Type X with Mold Defense
Mold Defense Shaftliner Type X
Weather Defense Shaftliner Type X
Weather Defense Sheathing
Weather Defense Sheathing Type X
Weather Defense Interior
Weather Defense Interior Type X

This increase will cover all of the U.S. and Export customers. If you have any questions, please contact your local sales representative.

Thank you for your business and continued support.

Sincerely,

Continental Building Products Operating Company, LLC