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Coverage: US & Canada – Commercial and Retail, and Latin America

May 31, 2016 Commercial and Retail Suspension Systems Price Bulletin

Effective Tuesday, May 31st, Prelude, Suprafine, Silhouette, Interlude, DGS and Axiom/Serpentina will increase 5% for customers in the United States, Canada, and Latin America.

These actions are a result of volatility in the steel industry. North American Steel producers filed with the US government to enact trade actions against flat rolled steel imports from 12 countries, including hot-dipped galvanized steels, which has drastically reduced imported steel volumes and constrained supply. U.S. hot roll prices have risen 30% since the beginning of 2016.

The full impact of these import actions is unclear, but with the information currently available, we offer the following future guidance:

- +5% for quotes on or after February 6, 2017
- +5% for quotes on or after August 7, 2017

We continue to manage costs while investing in new products and resources to bring ceiling construction expertise to the industry.

We value your business and we thank you for your support.

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