



January 5, 2021

Since our entry into the FRP market, we have worked with extreme diligence to control costs at our manufacturing facility in Morristown, TN, which has allowed us to avoid passing along price increases, while others have done so. In fact, our last increase was two years ago and prior to that, 4 years earlier.

We must now announce and increase on our FRP material of 4% per square foot effective on all orders shipped on or after February 15, 2021.

In addition, we have been notified by our molding provider of a 5 ½% increase in our vinyl molding supply and, therefore, we are announcing that increase as well, effective on orders shipping on or after February 15, 2021.

The increase is immediate to us, but we recognize the need to give as much advanced notice as possible to our customers. The increase is due to increases of 25% and 45% to two of the primary raw materials used in production of the resins. In addition, pigment costs have been driven up due to supply and demand issues.

As always, your continued support is very important to us and we sincerely thank you for being our valued partner.

You should receive updated price sheets prior to Feb 15th.

Respectfully,

Rick Ehrsam

Vice-President, FRP Division & HPL Distribution