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**ARMSTRONG CEILING SOLUTIONS TO INCREASE PRICE OF
MINERAL FIBER, FIBERGLASS CEILING PANELS AND GRID**

Geographic Coverage: US and Latin America – Commercial Distributors, Contractors and Retail

LANCASTER, PA – Effective Monday, February 3, 2020, Armstrong Ceiling Solutions will:

- Initiate a 5% price increase on all mineral fiber and fiberglass ceiling panels
- Initiate a 5% price increase on all grid products

These actions reflect increased raw material and operating costs.

For longer-term future quotes, we suggest the following pricing for 2020:

- An additional increase of 5% for quotes on or after August 3, 2020, and
- Another additional increase of 5% for quotes on or after February 1, 2021

The above suggested guidelines are based on current information. Each customer remains free to quote at whatever price it may choose.

As always, we appreciate and thank you for your business.