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September 19, 2017

TO OUR CUSTOMERS:

Many of you are in the process of planning and bidding for work and have relied upon our pricing guidance at this time of year. In response to requests for this information, National Gypsum Company and its subsidiary entities will increase prices on the listed products as follows in 2018:

JANUARY 1, 2018 – Affecting all shipments on and after this date:

- **15 % Gypsum Wallboard** (Entire product line, including all specialty wallboard and glass mat products)
- 7% Interior Finishing Products (Entire product line)
- **10 % Cement Board Products** (Entire product line, including cement board tape and screws)
 - 7% Plaster Products (Entire product line)

JULY 16, 2018 – Affecting all shipments on and after this date, and good through December 31, 2018:

15 % - Gypsum Wallboard

(Entire product line, including all specialty wallboard and glass mat products).

In addition, our policy prohibiting job quotations remains in place.

This notice follows our customers' request that we provide pricing guidance prior to all price increases.

Thank you for your valued business and continued support. If you have any questions, please contact your local National Gypsum Company Sales Representative or Customer Account Specialist.

NATIONAL GYPSUM COMPANY AND ITS SUBSIDIARY ENTITIES

AREA : Entire U.S. and All Export