

December 16, 2011

To Our Valued Customers:

ClarkDietrich Building Systems will implement a 10% price increase across all regions on all metal framing products shipped on or after January 16, 2012. The domestic steel mills in late November and now in early December have announced increases citing increased raw material cost and increased order activity as the reason.

Effective immediately the following escalators will be issued on all quotes.

10% January 16, 2012

5% April 2, 2012

5% per quarter there after (For Budgetary Purposes Only)

ClarkDietrich will continue to honor all existing quotes in accordance to our current job quoting policy. A copy of our policy can be found on our ClarkDietrich website at ([www.clarkdietrich.com/support-tools/sales-forms](http://www.clarkdietrich.com/support-tools/sales-forms)). Revised price sheets reflecting the increase will be issued the week of January 2, 2012.

If you have any questions, please contact your local Inside Sales Representative. ClarkDietrich thanks you for your continued loyalty and support during these ever changing economic times.

Sincerely,

ClarkDietrich Building Systems