

Date: March 16, 2021
Sales Bulletin: 2021-09DDC

ARMSTRONG CEILING SOLUTIONS
TO INCREASE PRICE OF SUSPENSION SYSTEMS, AXIOM, AND SERPENTINA

Geographic Coverage: United States, Canada, and Latin America
Commercial Distributors, Contractors and Retailers

LANCASTER, PA – Effective May 3, 2021, Armstrong Ceiling Solutions will initiate a 7.5% increase on the list price of all suspension systems and a 10% increase on Axiom and Serpentina.

This announcement is in addition to our April 5, 2021 increase.

A managed inventory program designed to ensure continued service levels will continue to be implemented throughout all regions, with program details and procedures to be provided through authorized sales representatives.

These actions reflect increased raw material costs.

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion.

Please always feel free to contact your local area manager with any questions or requests for assistance.

We will continue to focus on delivering innovative high-quality products and world class service to our valued customers, and the ceilings and wall solutions they value.

As always, we appreciate and thank you for your business.

Charlie Chiappone
SVP, Ceiling & Wall Solutions